



Assistant Manager, Mortgage Loan Originations

A well regarded New York-based bank is looking for several experienced and highly motivated mortgage sales professionals with significant portfolio lending experience to open new sales offices located in Fairfield County, CT and Northern New Jersey. Candidate will be able to offer a unique suite of residential and commercial mortgage products.

The Assistant Manager, Mortgage Loan Originations offers a competitive base salary, annual discretionary bonus, as well as monthly incentive compensation and a full benefits package (medical, dental, 401k, etc).

Responsibilities

- Develop wholesale network of mortgage brokers within target area to offer residential portfolio and agency loans, as well as commercial loans
- Solicit wholesale / retail residential and commercial mortgages in target area; assistant managers will be able to offer competitive residential and commercial loan products to their clients
- Work directly with Bank's quickly growing Wealth Management business to meet the needs of high net worth borrowers
- Manage existing pipeline of business working closely with the processing department
- Provide oversight of the office and target area performance
- Once target area is established, hire additional originators in order to expand business

Desired Skills and Experience

- 10+ years of proven mortgage sales success, including sales management
- Both Residential and Commercial Mortgage sales experience a must
- Experience in both Wholesale and Retail origination highly preferred

Please Email your resume to bankhrjob@gmail.com if interested.