

Luke Graff

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Skills

- Self-motivated student with a passion for learning; Excellent written and verbal communication skills; Proficient in Microsoft Word, PowerPoint, Excel; Trained in Salesforce and Zoom; Competent in mathematics like Calculus; Experienced orator; Ability to work well under pressure; Adaptable to new situations; Capacity to work with a team or independently

Education

CENTRAL CONNECTICUT STATE UNIVERSITY | FALL 2016 - | PURSUING FINANCE, B.S. & MINOR IN MATHEMATICS (GENERAL)

- Expected graduation in May 2020
- Achieved a 4.0 GPA within the school of business and a cumulative 3.84 GPA over six semesters
- Enrolled in the CCSU Honors Program
- Earned placement on the either President's or Dean's List for all semesters attended
- Attained membership of CCSU's Kappa Mu Epsilon Mathematics Honors Society created for top 35% of Mathematics students at CCSU

Experience

BARNUM FINANCIAL GROUP | FINANCIAL SERVICES INTERN | SUMMER 2019

- Completed projects about investments, company improvements, and financial plans
- Presented to company executives on multiple occasions including the CEO, Paul Blanco
- Shadowed financial advisors during client meetings discussing asset allocation, retirement plans, tax planning, and portfolio management
- Organized, updated, and restructured a financial advisor's entire book of business in Salesforce
- Received extensive training on insurance, team building, sales, and personal branding

MATHEMATICS TUTOR | EMMANUEL CHRISTIAN ACADEMY AND PRIVATELY | FALL 2018 -

- Benefited both adult and teenage students by providing academic guidance
- Collaborated with other tutors to improve academic performance in tutees
- Cooperated with parents' requests in tailoring to their child's specific needs

SEAFOOD ASSOCIATE | SHOPRITE, SOUTHWINGTON, CT | 2016-2018 SEASONAL

- Assisted customers by providing expertise on products
- Increased overall department sales through actively seeking new customers in the store
- Trusted by management to open and close the department on numerous occasions