

Thomaston Savings Bank – Mortgage Originator

Thomaston Savings Bank is a full-service Connecticut community financial institution that has been a part of your community since 1874. We are dedicated to providing financial services of the highest quality and value to our customers. We have thrived as an independent mutual savings bank in a tumultuous era of mergers, conversions and takeovers by being financially responsible and remaining committed to our mission. Thomaston Savings Bank will continue to be the primary financial resource center within our community, listening to our customers and providing friendly and efficient service.

Thomaston Savings Bank is currently seeking a Mortgage Originator to join our Lending Department in Bristol, CT. This position is designated to provide coverage in the Bristol, Southington, and Farmington market areas. A Mortgage Originator can expect a salary plus commission salary structure. At Thomaston Savings Bank, the Mortgage Originator is responsible for developing, originating and tracking all residential loan production in assigned territory in conformance with the Bank's policies and procedures by performing the following duties. Sales related activity must be performed outside the office at a minimum of two hours a day, one to two times per week.

1. Originates residential loan products within an assigned territory to meet sales and service goals.
2. Provides quality customer service throughout the mortgage origination process. Markets and cross sells the Bank's products and services, as appropriate.
3. Serves as liaison between broker, borrower and Bank during application process and through closing, includes taking applications and support between departments.
4. Establishes and maintains contact with Real Estate Brokers, attorneys, builders, and other related professionals to promote and develop Bank business and provide information.
5. Assists with processing and closing "special mortgages", i.e., CHFA & FHA.
6. Participates in local community and business organizations to promote the Bank. Participates in periodic educational seminars for potential borrowers and brokers.
7. Keeps abreast of regulatory and competitive developments within the area of consumer lending.
8. Performs survey and reports, as required.
9. Maintains current knowledge and compliance with all regulatory BSA/AML and OFAC requirements and with all other bank policies, procedures and regulations.

Thomaston Savings Bank is proud to be an Equal Opportunity Employer. All qualified applicants will receive consideration without regard to race, color, religion, gender, national origin, age, disability, veteran status, or any other status protected by law. Any applicant who needs reasonable accommodation in the application or employment process should notify the Human Resources Representative.

To apply, please visit our career center:

<https://workforcenow.adp.com/jobs/apply/posting.html?client=thomaston>